**Mock Interview Questions**

Student Name:

Course:

Interviewer:

Date:

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| **Question** | **Prompts** | **Interviewer Comments** |
| **Open ended questions** | |  |
| Tell me about yourself… | What are you studying/ qualified as?  What skills and knowledge do you have?  What are you passionate about? |  |
| What motivates you? | Think about the different things that make you want to succeed in life. |  |
| What is your greatest strength? | Think about the skills you have identified above and the advantages that these strengths would bring to a business. |  |
| What is your greatest weakness? | Rather than stating that you are weak at, describe something that you could be stronger at.  Don’t be too critical of yourself.  Saying that you are too critical of yourself is a weakness but also has a positive side to it as it may drive you more to do better. |  |
| **Behaviour Based Questions** | **Prompts** | **Interviewer Comments** |
| Tell me about a time when you had to manage conflicting deadlines, explaining the steps you took to make sure all work was completed. | What was the situation or task?  What action did you take?  What was the outcome? |  |
| Tell me about a time when you received/ gave exceptional customer service? | What was the situation or task? |  |
| Tell me about a time when you disagreed with someone, how did you handle it? | What was the situation?  What action did you take?  What was the result? |  |
| Tell me about a time when you had to work as part of a team to achieve something? | What was the situation?  What was the result? |  |
| **Career/ Job Specific questions** | **Prompts** | **Interviewer Comments** |
| Why do you want to work in this industry? | What career goals would you have? |  |
| What is your 5 year plan? | What is the ideal stage that you would be at in that career?  What are you looking for? |  |
| What do you still need to do to make sure that you achieve your dream job role? | Are there any skills that you need to develop further?  Work experience that you need to gain?  Qualifications that you need to complete? |  |
| Why should a company hire you? | Personal skills i.e. hard working, enthusiastic. |  |
| What 2 questions would you ask at interview? |  |  |
| Overall comments and feedback |  |  |